



NATIONAL INVESTMENT TRUST LIMITED

RISK/ RETURN PROFILING QUESTIONNAIRE

Name of Investor : _____ Folio # : _____ Contact # : _____
 CNIC # _____ Email: _____

S. #	QUESTIONS	A	B	C	D	Please mention your response (A, B, C or D)
1	Age	Above 60 years	50 to 60 years	40 to 50 years	Under 40 (minor beneficiary below 18)	
2	Average Monthly Income	Up to 50,000	50,000 - 175,000	175,000 - 300,000	More than 300,000	
3	Time period intended for investment	Up to 1 year	1 to 3 years	3 to 5 years	More than 5 years	
4	How do you consider yourself as an investor (experience or knowledge)	Not Finalized	Basic	Good	Expert	
5	Preferred risk return trade-off	Return of 6% p.a. with very low risk	Return of 8% p.a. with low risk	Return of 10% p.a. with moderate risk	Return of 15% p.a. with High risk	

Question Number	A	B	C	D	Applicable Score
1	0	2	4	6	
2	0	1	2	3	
3	0	2	4	6	
4	0	1	2	3	
5	0	4	8	12	
Total Score					0
Category Recommended					

Category No	Suitable Category	Risk Profile	Risk of Principal Erosion	Total Score
1	NIT-Money Market Fund (NIT-MMF)	Very Low	Principal at very low risk	0 - 10
3	NIT-Government Bond Fund (NIT-GBF) NIT-Income Fund (NIT-IF) NIT-Islamic Income Fund (NIT-IIF)	Medium	Principal at medium risk	10 - 20
4	National Investment Unit Trust NI(U)T NIT-Islamic Equity Fund (NIT-IEF) NIT- Asset Allocation Fund (NIT-AAF)	High	Principal at high risk	Above - 20

Fund decided by Investor _____

DECLARATION:

I hereby declare that I have read and understood this entire Risk Profiling Questionnaire and I have decided to invest on the above fund. I may change my investment decision going forward. All Investments in Mutual Funds are subject to Market Risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

CLIENT'S SIGNATURE: _____

DATE: _____

RELATIONSHIP MANAGER/
MANAGER SIGNATURE: _____

DATE: _____