

## NIT INCOME FUND



### FUND MANAGER REPORT - MARCH 2013

Fund's Basic Information		Objective of the fund
Fund Type	Open-End	The objective of NIT Income Fund is to generate competitive stream of return with moderate level of risk for its unit holders, by investing primarily in fixed income securities/instruments.
Category	Income Fund	
Launch Date	19 <sup>th</sup> February 2010	
Listing	KSE, LSE & ISE	
Stability Rating	A+ (f) (PACRA)	
Management Fee	1.25%	
Front End Load*	1.00%	
Back End Load	Nil	
Cutt-off timing	3:30 PM	
Par Value	PKR 10.00	
Min Subscription	Growth Unit PKR 5,000 Income Unit PKR 100,000	
Trustee	Central Depository Co. (CDC)	
Auditors	A.F Ferguson & Co.	
Registrar	National Investment Trust Ltd.	
Pricing Mechanism	Forward Day Pricing	
Valuation Days	Daily (Monday to Friday) except public holiday	
Redemption Days	Daily (Monday to Friday) except public holiday	
Subscription Days	Each valuation day	
AMC Rating	AM2- (PACRA)	
Risk Profile	Moderate	
Benchmark	6-Month KIBOR	
Fund Manager	Khurram Aftab Ahmed	

### Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first Asset Management Company of Pakistan, formed in 1962. NITL is the largest asset management company of Pakistan with approximately Rs. 74 billion assets under management. The family of Funds of NIT comprises of five funds including 3 equity Funds and 2 fixed income nature Funds. NIT's tally of nationwide branches has gone to 24, yet another milestone as no Mutual Fund in Pakistan has such a big network of nationwide branches. NIT's distribution network also comprises of various Authorized bank branches all over Pakistan and in Dubai (UAE) through Arab Emirates Investment Bank (AEIB). Further to cater to the matters relating to investments in NIT and day to day inquiries/issues of its unit holders, a state of the art Investors' Facilitation Centre is also in place. The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2-" by PACRA, which reflects the company's very strong capacity to manage the risks inherent in the asset management business and the asset manager meets very high investment management industry standards and benchmarks. All Investment decisions are taken by the Investment Committee of NITL.

### Fund Performance Review

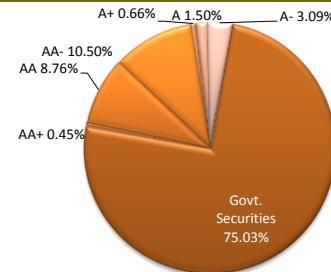
NIT IF annualized return for the current year stands at 9.86% while its benchmark return was 10.06%. The fund yielded an annualized return of 7.25% during the month of March 2013. The benchmark six month KIBOR averaged at 9.54% during the month of March. The annualized return for the month of March suffered due to decrease in prices of some TFCs.

The Consumer Price Index (CPI) for the month of March was recorded at 6.57%. CPI rose at its slowest pace of 0.4% from the previous month. Average inflation for 9MFY13 was 7.98% and remains well below the Government's annual targeted level of 9.5%.

NIT IF's asset allocation at the end of the month has around 15% of its total assets in TFCs while around 75% of total assets are invested in Government Securities and about 8% of its exposure is in COIs. The remaining assets are in the form of cash and other assets.

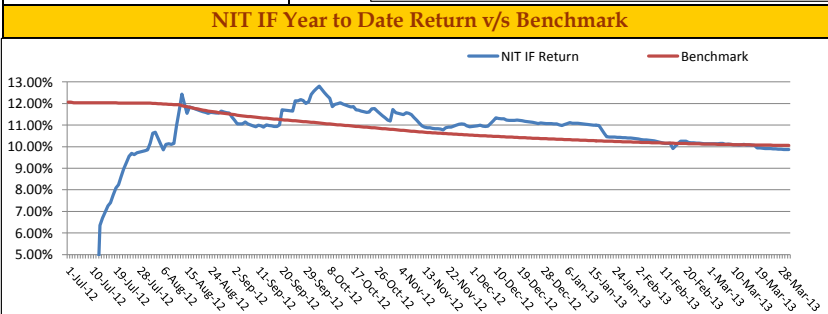
Technical Information	
Net Assets	Rs. 3.7 Bln
NAV per Unit (Mar 31 2013)	11.0520
Weighted Avg. Maturity(Days)	379
Leveraging	Nil
Standard Deviation of Return	0.06

TFC Holdings (% of TA)	Credit Quality of the Portfolio (% of TA)
Bank Al-Habib Ltd. IV	2.99%
Bank Al-falah Ltd. IV	2.96%
Summit Bank Ltd	2.60%
Askari Bank Ltd. III	2.21%
Bank Al-Habib Ltd. III	1.42%
Engro Fertilizer Ltd. TFC IV	1.50%
United Bank Ltd. IV	0.95%
NIB Bank TFC	0.66%
	15.29%



Fund Returns v/s Benchmark		
	NIT-IF	Benchmark
March-13	7.25%	9.54%
Year to Date	9.86%	10.06%
Trailing12M Avg.	10.12%	10.55%

Asset Allocation (% of Total Assets)		
	Mar-13	Feb-13
Govt. Sec	75.03%	71.32%
TFCs/Sukuks	15.29%	16.34%
TDR	0.00%	0.00%
CP	0.00%	0.00%
COI	8.00%	8.52%
Cash	0.95%	3.08%
Others	0.73%	0.74%



**WWF Disclosure** - The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 17,406m, if the same were not made the NAV per unit/ current year to date return of the Scheme would be higher by Rs. 0.0517/ 0.67%. For details investors are advised to read the Note 16 of the latest Financial Statement of the Scheme.

### Members of the Investment Committee

Wazir Ali Khoja - Managing Director	Manzoor Ahmed - Chief Operating Officer	Aamir Amin - Head of Finance
Shahid Anwar - Head of MD's Sectt. & Personnel	Zubair Ahmed - Controller of Branches/ Comp. Secretary	Khurram Aftab - Fund Manager
M. Imran Rafiq, CFA - Head of Research	M. Atif Khan - Manager Compliance & Risk Mgmt	

### MUFAP's Recommended Format.

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in Mutual Funds and Securities are subject to Market Risks. Our target return/dividend range can not be guaranteed. NIT-IFs unit price is neither guaranteed nor administered/managed. It is based on Net Asset Value (NAV) and the NAV of NIT-IF Units may go up or down depending upon the factors and forces affecting the Market. Past performance is not indicative of future results.

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