

## NATIONAL INVESTMENT TRUST LIMITED

### ADMINISTRATION DEPARTMENT

Admn./24(42-C)/2020  
Date: November 18, 2020

#### **TENDER FOR "AUTHORIZED PARTNERS FOR PROVIDING APC BACKED MAINTENANCE SUPPORT OF TWO APC UPS OF 16 KVA & 10 KVA" AT NIT HEAD OFFICE, KARACHI**

National Investment Trust Limited an Asset Management Company managing mutual funds in Pakistan invites all authorized / Tier 1 partners of APC UPS registered with tax authorities and all mandatory bodies to submit bids, in sealed envelope clearly marked "**APC BACKED MAINTENANCE SUPPORT OF TWO APC UPS OF 16 KVA & 10 KVA**" containing two separate sealed envelopes - one containing, Technical Proposals (information / documents) duly marked "**Technical Proposal**" and the other containing financial proposal duly marked "**Financial Proposal**" as advised in tender document.

Tender documents, which are containing detailed terms and conditions, method of participation, procedure for submission of Tenders, validity, opening of Tender, evaluation criteria, clarification / rejection of Tender are available for the interested participants at National Investment Trust Limited, 6<sup>th</sup> Floor, National Bank of Pakistan Building, I.I. Chundrigar Road, Karachi. Tender documents can also be downloaded from [www.nit.com.pk](http://www.nit.com.pk) free of cost.

Sealed Tender in accordance with the instructions in the documents must reach at National Investment Trust Limited, 6<sup>th</sup> Floor, NBP Building, I.I. Chundrigar Road, Karachi, up to December 7, 2020 at 11:00 a.m. Technical Proposals will be opened the same day at 11:30 a.m. This advertisement is available on NIT Website at [www.nit.com.pk](http://www.nit.com.pk)

**(S. T. A. QUADRI)**

**Head of Administration**

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**TENDER TO AUTHORIZED PARTNERS FOR PROVIDING  
APC BACKED MAINTENANCE SUPPORT OF TWO APC  
UPS'S OF 16KVA & 10 KVA AT HEAD OFFICE KARACHI**

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## **1. INTRODUCTION**

- 1.1 National Investment Trust (NIT) is largest open end Mutual Fund in Pakistan. NIT has its Head Office located in Karachi, with its operation spread all over Pakistan through the presence of 24 NIT branches.
- 1.2 Sealed Tenders are invited from reputed and well established firms/companies registered with Sales Tax and Income Tax Departments for providing maintenance support with parts and without batteries for APC UPS's installed at NIT Karachi Head office mentioned in this tender.

## **2. SCOPE OF WORK**

- 2.1 NIT desires to engage tier 1 partners of the APC UPS equipment manufacturers to provide one year APC back to back maintenance support with parts, Labor for APC UPS's installed at NIT Head office Karachi, as per the details given in this document and specification mentioned in Annexure I.
- 2.2 The maintenance contract will be for one year period, and subsequently can be extended on mutual agreement.

## **3. INFORMATION FOR BIDDERS**

Name of Procuring Agency:	National Investment Trust Limited
Last date for Bid Submission:	December 7, 2020 at 11:00 a.m
Bid Opening Date and Time:	December 7, 2020 at 11:30 a.m
Bid Opening Place:	National Investment Trust Limited National Bank Building, 6 <sup>th</sup> Floor, I.I. Chundrigar Road, Karachi. 74000, Pakistan.
Contact Person:	Mr. S. T. A. Quadri, HO - Admin
Phone:	021-32412056-9 (Ext : 224)
Direct Phone:	021-32425101
Fax:	021-32422719

#### **4. PROCEDURE AND TERMS OF TENDER:**

- 4.1.** The bidder should be registered with Sales Tax and Income Tax Department.
- 4.2.** The bidder must be the Tier 1 partner of the principal/manufacturer in Pakistan and authorized for providing support, and in compliance with the qualifying criteria mentioned under Annexure IV.
- 4.3.** The bidder is required to visit the equipment site and carry out any health checks if required before the submission of their bid. No change in price can be accommodated once the bid has been submitted.
- 4.4.** The period of maintenance support offered will be for one year and may be extended on mutual consent in absence of any change in agreement terms.
- 4.5.** Bid should be submitted in Pak Rupees only.
- 4.6.** Bidder firm has not been blacklisted by any Government/Semi Government organization.
- 4.7.** NIT reserves the right to accept/reject wholly or partially any tender without assigning any reason at any stage of the tender process. Reasons may be provided upon written request.
- 4.8.** Validity period of the bids shall be for the period of tender submission and its award including duration required for compliance with PPRA.
- 4.9.** The decisions of NIT will be binding on all concerned and will in no case be challengeable at any forum or any court of law.
- 4.10.** Bids are liable to be rejected if; they are not conforming the terms, conditions and specifications stipulated in this Tender.
- 4.11.** During the examination, evaluation and comparison of the bids, the NIT at its sole discretion may ask the bidder for clarifications of its bid. However, no change in the price or substance of the bid shall be sought, offered or permitted after bid submission.
- 4.12.** For this tender all updates/changes shall be communicated through email by NIT.
- 4.13.** Undertaking for Service Level to be provided in this regard will be required be provided by the selected bidder at the earliest.
- 4.14.** The bidder must have office in Karachi and be fully capable to provide maintenance support.
- 4.15.** Bids submitted via email or fax will not be entertained.

## **5. BID SUBMISSION**

- 5.1.** For this tender ‘Single stage- Two envelope procedure’ for open competitive bidding shall be adopted.
- 5.2.** Bid envelope submitted will comprise of a single envelope containing two separate envelopes containing Technical and Financial proposal.
- 5.3.** Technical proposal envelope should be marked as ‘Technical proposal for SLA’ and should include following documents:
- 5.3.1.** Provide document for Service level identifying response time, recovery time, parts inventory, preventive maintenance, and other details required to be specified in such documents. At minimum should include all the salient features as mentioned in Annexure II.
  - 5.3.2.** Company profile.
  - 5.3.3.** List of Names, contact details, and date of commencement for all existing customers (corporate sector) who are being provided with maintenance support for equipment which the bid is submitted.
  - 5.3.4.** List of qualified staff along with their qualification and certification relevant to the equipment.
  - 5.3.5.** Technical specification Annexure I document completely signed and stamped.
  - 5.3.6.** Elite partner Authorization letter from Manufacturer.
  - 5.3.7.** Income Tax/GST certificate of the bidder.
  - 5.3.8.** Any other document required as per this tender document.
  - 5.3.9.** Confirmation letter to provide services under this Tender for minimum of one year period, that will be extendable based on mutual consent.
- 5.4.** Financial proposal should be marked ‘Financial proposal for SLA’ and contain:
- 5.4.1.** Bid price filled as per BOQ (Annexure III) for annual charges applicable items.

## **6. FINAL SELECTION**

- 6.1** In first stage only the ‘Technical proposals’ will be opened in the presence of bidder’s representatives that choose to attend.
- 6.2** Technical proposals of the bidders will be evaluated, generally for compliance of ALL the requirements given in the tender document and specifically for Prequalification criteria given in Annexure IV.
- 6.3** If any of the qualifying requirements is not met by the bidder, his bid will be declared as non-responsive.
- 6.4** As a part of technical evaluation, bidders may be asked to arrange visit to their clients.

- 6.5** On the basis of qualification evaluation, the financial proposal of only technically responsive bidder (qualified bidder) will be opened in the presence of their representatives that choose to attend.
- 6.6** Financial proposals of bids found technically non-responsive will be returned un-opened.
- 6.7** The lowest financial bid will be accepted.

## **7. PAYMENT TERMS**

- 7.1** The payment will be made in advance for applicable quarterly period (three months).
- 7.2** All payments shall be made after deduction of taxes.
- 7.3** All payments shall be made through cross cheque in the Pak Rupees.
- 7.4** Taxes will be deducted at source as per government rules at the time of payment.
- 7.5** Bidder should mention any other charges/optional charges in financial bid deemed necessary to complete and compare final bid amount. (all inclusive including taxes)

**ANNEXURE I: TECHNICAL SPECIFICATION FOR APC UPS's SUPPORT**

**1. Item details of UPS Specification**

S #	Product S #	Part Number	Brand	Model	Redundancy	KVA	Power Module	Start Date of Agreement	Location
01	QD0840160039	SY8K16 I	APC	Symmetra LX 16000	N+4	16	5	January 19, 2021	Karachi
02	AS1918370992	SRT10KXLI	APC	Smart-UPS SRT 10000	-	10	-	January 19, 2021	Karachi

**2. SERVICE LEVEL DETAILS:**

- a) **Vendor support 24 X 7 as per SLA Annexure II**
- b) **Back to Back support from principal**
- c) **Principal one (01) year NBD IP Advantage Plan**



## **ANNEXURE II: SALIENT FEATURES FOR REQUIRED SERVICE LEVEL**

1. Vendor shall perform the obligations contained in Agreed signed SLA, as appropriate, at its own cost as to parts, labor and transport.
2. This Maintenance Service would include scheduled of four (quarterly) preventive maintenance in a year.
3. Vendor will be liable for the both Labor and parts. The part installed will be of the same make or Equivalent in performance, as acceptable to NIT, to the original parts replaced.
4. While attending to any complaint Vendor will perform associated services at the premises of the NIT, however, in case of some major defects, replacement of the same may be performed at the site / workshop of Vendor after due notification.
5. With respect to defective, mal-functioning, non-functioning or other problems related to (i) critical systems and/ or equipment vendor has a 24X7 support format excluding Public Holidays. This is 24 hours a day, seven days a week with 2-4 hours response time and resolution time of would be 48-72 hours.
6. Vendor shall ensure that only genuine / approved parts of Manufacturer are being used during any replacement.
7. Suitable backup unit will be provided if faulty UPS is taken by vendor for repairing
8. The paramount objective of the service agreement is to minimize the downtime inevitable in case of repair / replacement processing.
9. Vendor will provide backup equipment in order to keep the system up and running.
10. The support provided by the vendor should have Back-To-Back SLA support from the principal APC.

**ANNEXURE III: BILL OF QUANTITY**

<b>Equipment Type</b>	<b>Equipment Details</b>	<b>Description</b>	<b>QTY</b>	<b>One Year Cost</b>	<b>Taxes (All Inclusive)</b>	<b>Grand Total</b>
APC Backed UPS Support with parts and without batteries (As per specification in Annex. I & Annex. II)	3.1 Symmetra LX 16 KVA	01 Year NBD 1P Advantage Plan	01			
	3.2 Smart-UPS SRT 10 KVA	01 Year NBD 1P Advantage Plan	01			

Note: Bidder should mention any other charges/optional charges in financial bid deemed necessary to complete and compare final bid amount. (Inclusive all taxes)

**ANNEXURE IV: QUALIFICATION CRITERIA OF THE BID**

Following are prequalification criteria required for qualifying a bid as responsive:

- 8.1 Income Tax Certificate / GST Certificate (Copy to be provided).
- 8.2 Holding highest level (Tier 1) partnership for Pakistan from the principal/ manufacturer of the equipment and authorize to providing Maintenance Support services (Copy to be provided).
- 8.3 Organizations which have previously sold equipment to NIT, should have provided satisfactory response on 'annual' / or 'call basis', on occasion of equipment failures. Bidders with non satisfactory record will be not be qualified.
- 8.4 Providing similar maintenance support to at least Five (05) customers for at least last two years. Customer Testimonial to be provided
- 8.5 Confirmation of good quality of service from randomly selected customers in the list submitted with the technical proposal.
- 8.6 List of technical support staff should include professional holding required certification from equipment manufacturer along with appropriate length of service.
- 8.7 The yearly value of maintenance agreement in hand for APC UPSs should be higher than Rs 5 Million (list to be provided).
- 8.8 Should provide all documents as mentioned under paragraph 5.3 or otherwise asked in tender document.
- 8.9 Completely Filled Bill of Quantity as per equipment quantity given under Annex III.
- 8.10 Proof of Company being in operation for at least 3 years in Pakistan in relevant business.
- 8.11 Technical proposal documents be duly signed and stamped.
- 8.12 Company must have resident engineers in Karachi. Documentary Evidence should be provided.
- 8.13 Adequate Help desk facility to allow for call logging and ticketing, like Help Desk attendant, Online Web based application, etc.
- 8.14 Should have their own repairing facility / workshop with principal certified persons.